

# Fit for Health 2.0

Support to SMEs & Researchers in FP7 and Horizon 2020 health-oriented projects

Overview about services for  
SMEs and researchers



[www.fitforhealth.eu](http://www.fitforhealth.eu)

**Supporting sustainable participation of industry, in particular high-technology, research-intensive SMEs in EU-funded research in the Health Sector**

18.09.2015 | Brussels

Ines Haberl | Austrian Research Promotion Agency



Fit for Health is funded by  
the European Commission





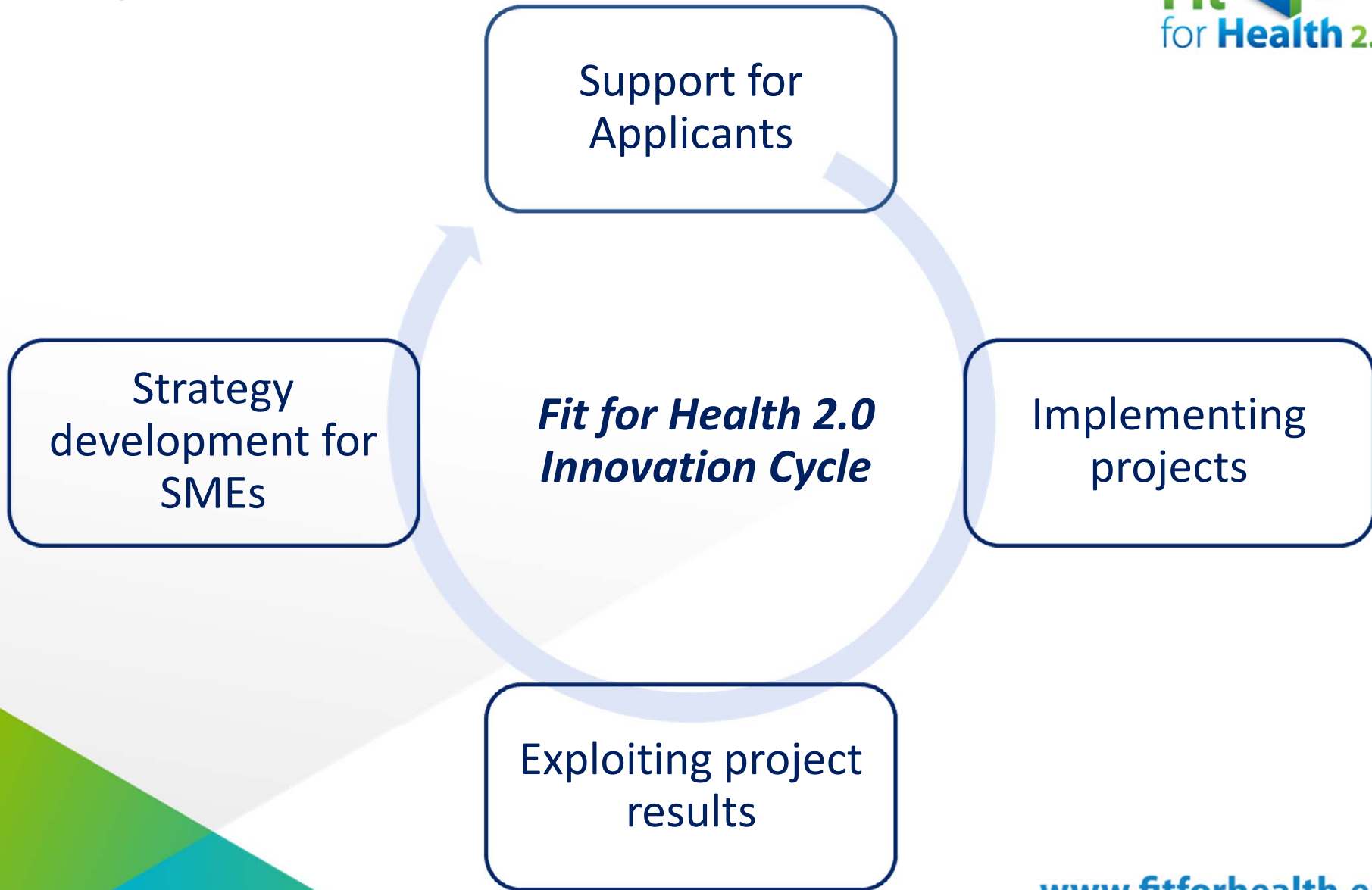
## Key facts



- **Project start:** 1st of November 2013
- **Duration:** 4 years
- **Consortium:** 11 partners out of 8 countries
- **Coordination:** Austrian Research Promotion Agency

All our services & activities for you are free of charge!

# Key features



## Support for Applicants – get prepared for writing your proposal

### Webinar: Maximising Impact in Horizon 2020 (13 October 2015)

<http://www.fitforhealth.eu/event-created/webinar-how-maximize-your-impacts-section-horizon-2020-projects>



### On-site Trainings for Applicants :

- How to write proposal sections 1-3
- Exercise for Impact-section

**Next training:** London (tbc), November 2015 (more details soon on our website!)

## Support for Applicants – get prepared for writing your proposal

### Webinar SME Instrument:

<http://www.fitforhealth.eu/downloads/webinar-new-sme-instrument-horizon-2020>

### Webinar Fast Track to Innovation:

<http://www.fitforhealth.eu/event-created/fast-track-innovation-horizon-2020>

- What is the concept?
- Who should apply?
- How to prepare an application?
- Submission and evaluation procedure



## Support for newly funded projects – implementation of projects

### Webinar on Innovative Medicine Initiative (IMI/IMI-2)

- Features & Rules for Participation
- Funding
- IPR issues



### Webinar on the European and Developing Countries Clinical Trials Partnership (EDCTP)

- Overview on background and scope
- Project types and current calls
- Proposal preparation and submission



### Webinar on Clinical Trials

- Types and Phases, Rules & Regulations
- Proposal Preparation: planning and writing
- Implementation: Management and Monitoring



[www.fitforhealth.eu](http://www.fitforhealth.eu)

<http://www.fitforhealth.eu/downloads>

## Support for Applicants – finding project partners

### International Fit for Health 2.0 database including a matchmaking facility



- As **potential project partner**: present your research expertise
- As **project coordinator**: create a profile proposing a project
- Search in our pool of more than 1.600 expertise profiles
- Automatic matchmaking of projects and available profiles (based on keywords and text)

**Use the platform for increasing your visibility!**



## Support for Applicants— finding project partners

### Partnering Days for Health-related projects in Horizon 2020



- Provide your project idea to a large community
- Meet potential project partners in face-to-face meetings

***Next partnering event:*** planned for 2016 (more details on our website!)



## Support for newly funded projects – implementation of projects

### Onsite-Trainings for new SC1-coordinators:

Trainings connected to information days for new coordinators organised by the EC, providing complementary information on

- Consortium Agreement Models
- Practical examples for negotiating Grant- and Consortium Agreements
- Scientific & financial management and reporting
- Tips and tools for monitoring your project
- Management of clinical trials
- Audits – what to consider



## Helping to exploit your project results - trainings and partnering events

### Exploitation partnering days

- Focus on products / solutions to be exploited
- Bilateral meetings with potential partners from research business & finance

**Next event:** 17-18 November 2015, MEDICA, Duesseldorf, Germany

<https://www.b2match.eu/medica2015>



## Onsite Exploitation trainings on knowledge transfer, innovation financing & management (organised together with the IPR-helpdesk)

- Introduction in enterprise- & product valuation
- IP management in EU-funded collaborative research projects

[www.fitforhealth.eu](http://www.fitforhealth.eu)



## Particular Support for SMEs

### Trainings on strategy development

- Writing and communicating the business plan
- Business models
- Innovative Business Planning around Intellectual Property (IP)
- Principles of valuation & negotiation with equity investors in life sciences
- Case study: value a drug in development & negotiate a fair licensing deal



**Next training: 8-9 October 2015 in Copenhagen, Denmark**

Registration under

<http://www.fitforhealth.eu/event-created/international-strategy-development-training>

### Biotech Financing Summaries

Which organizations and investors are actually providing funding?

→ Uncover new sources of financing!



[www.fitforhealth.eu](http://www.fitforhealth.eu)

## Particular Support for SMEs

### Mentoring and coaching high-tech, research intensive SMEs




Modular support for selected SMEs throughout all phases of the innovation cycle

- Strategic use of Horizon 2020
- Feedback on business plans
- Accurate valuation of products
- Maximization of funding opportunities
  - strategize lasting participation in the EU Framework Programmes



# Use our material!

## Tutorials

 <p>TUTORIAL</p> <p>Project Idea &amp; Initial Preparations</p> <p>Tutorial on Project idea &amp; initial preparation</p>	 <p>TUTORIAL</p> <p>Proposal preparation Submission &amp; Evaluation</p> <p>Tutorial on Proposal preparation, Submission &amp; Evaluation</p>	 <p>TUTORIAL</p> <p>Grant Preparation &amp; Project Management</p> <p>Tutorial on Grant Preparation &amp; Project Management</p>
--	---	---

## Fact sheets

 <p>Factsheet Clinical Trials</p>	 <p>FACTSHEET MARIE SKŁODOWSKA CURIE ACTIONS FOR SMEs</p>	 <p>SME Instrument Fact Sheet</p> <p>SME Instrument Factsheet</p>
--	---	--

## Short videos (Miniclips) of webinars

 <p>18 MARCH 2015   WWW.FITFORHEALTH.EU MINI-CLIP ON CLINICAL TRIALS FOR H2020 PROJECTS</p>	 <p>FAST TRACK TO INNOVATION IN HORIZON 2020 10.30 - 12.00 A.M. BRUSSELS TIME</p>	 <p>14 MARCH 2015   10:00 - 11:00 AM MINI-CLIP ON SME INSTRUMENT IN HORIZON 2020</p>
--	---	---

<http://www.fitforhealth.eu/downloads>

## Fit for Health 2.0 cooperates with related networks and initiatives

- Health-NCP-Net 2.0
- IPR Helpdesk
- Ideal-ist
- Enterprise Europe Network
- European Medicines Agency
- Related EU-funded projects:
  - ENTENTE
  - Health-2-Market:

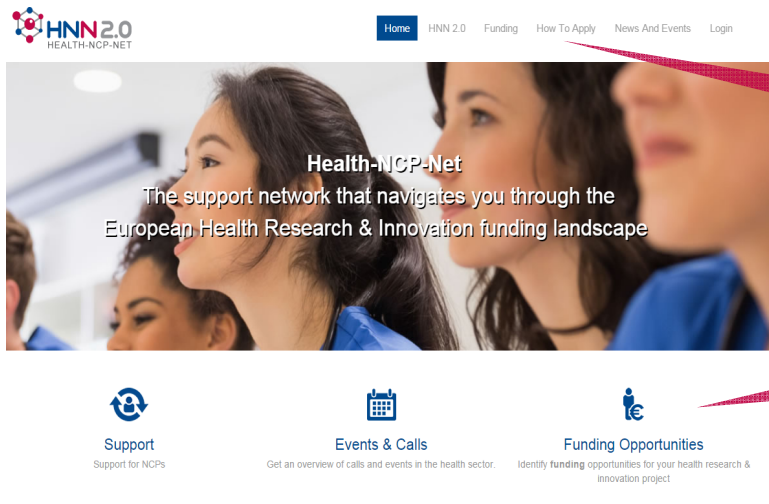


<http://health2market.eu/results/h2020-annotated-template>



# What can your Health NCP do for you?

<p>Help you better understand the EU Research &amp; Innovation Programme “Horizon 2020” and the SC1</p>	<p>Offer guidance in identifying relevant topics and in proposal writing</p>	<p>Answer your queries regarding EU R&amp;I funding in the health sector</p>	<p>Organise information events on EU Health Programmes &amp; calls in your region or institution</p>
<p>Inform about health specific aspects, e.g. ethics or clinical studies</p>	<p>Assist you in your search for partners through the NCP network, partnering events &amp; other available tools</p>	<p>Advise you on administrative procedures &amp; legal issues</p>	<p>Support and guide you on the application process</p>



How to apply?

Funding Opportunities



# European IPR Helpdesk

The European IPR Helpdesk is the official IP service initiative of the European Commission.

## Target Groups

- Beneficiaries of EU-funded collaborative research projects
- SMEs involved in internationalisation processes/technology transfer

## Major Objectives

- Raise awareness of IP & IPR
- Capacity building
- Provide free professional, first-line IP support and advice



18.09.2015

Fit for Health 2.0

Brussels



Thank you!

Ines Haberl | FFG Austrian Research Promotion Agency

ines.haberl@ffg.at | [www.ffg.at](http://www.ffg.at)

[www.fitforhealth.eu](http://www.fitforhealth.eu)