



# Funding opportunities for businesses

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# Business opportunities in Horizon 2020

Collaborative R&I projects



Public-Private Partnership with big Pharma



Public-Public Partnerships with EU Member States & beyond



MORE YEARS  
BETTER LIVES

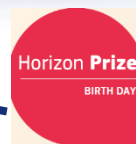


**Grants for businesses**




**FAST TRACK**  
TO INNOVATION IN HORIZON 2020

**InnovFin**  
Loans for small & large companies



Prizes

Research and Innovation

Education - R&D - Innovation



Blue sky research



European Research Council



HORIZON2020  
Marie Skłodowska-Curie actions



# EU definition of Small and Medium-sized Enterprise (SME)

Any autonomous entity engaged in an economic activity, irrespective of its legal form, with the following characteristics:

- < 250 employees
- ≤ €50 million annual turnover
- ≤ €43 million annual balance sheet
- Autonomous entity

**Learn more:**

[http://ec.europa.eu/enterprise/policies/sme/files/sme\\_definition/sme\\_user\\_guide\\_en.pdf](http://ec.europa.eu/enterprise/policies/sme/files/sme_definition/sme_user_guide_en.pdf)

# SME instrument: main features

- Single company support possible
- Target group: Innovative SMEs
- Only EU & Associated Country SMEs are allowed to apply for funding
- Market-oriented, project with an EU dimension
- 4 cut-off dates i.e. deadlines for submission per year
- Short time to contract: 3 months in phase 1, 6 months in phase 2
- 3 criteria: Excellence, impact, implementation
- Score = Excellence + **Impact \*1,5** + Implementation
- Very competitive programme: <5% success rate

# SME instrument: 3 phases



## Phase 1

### Feasibility Assessment

- Feasibility of concept
- Risk assessment
- IP regime
- Partner search
- Design study

**€50,000**  
**~ 6 months**

## Phase 2

### Innovation project

- Clinical trials
- Development, prototyping, scaling-up
- Miniaturisation, design
- Etc.

**Up to €2.5 / 5 million**  
**~36 months**  
**70% / 100% funding rate**

## Phase 3

### Commercialisation

- Facilitate access to private finance
- Support via networking, training, coaching, knowledge sharing, dissemination

**No direct funding**

## Market



## Health SME instrument topics

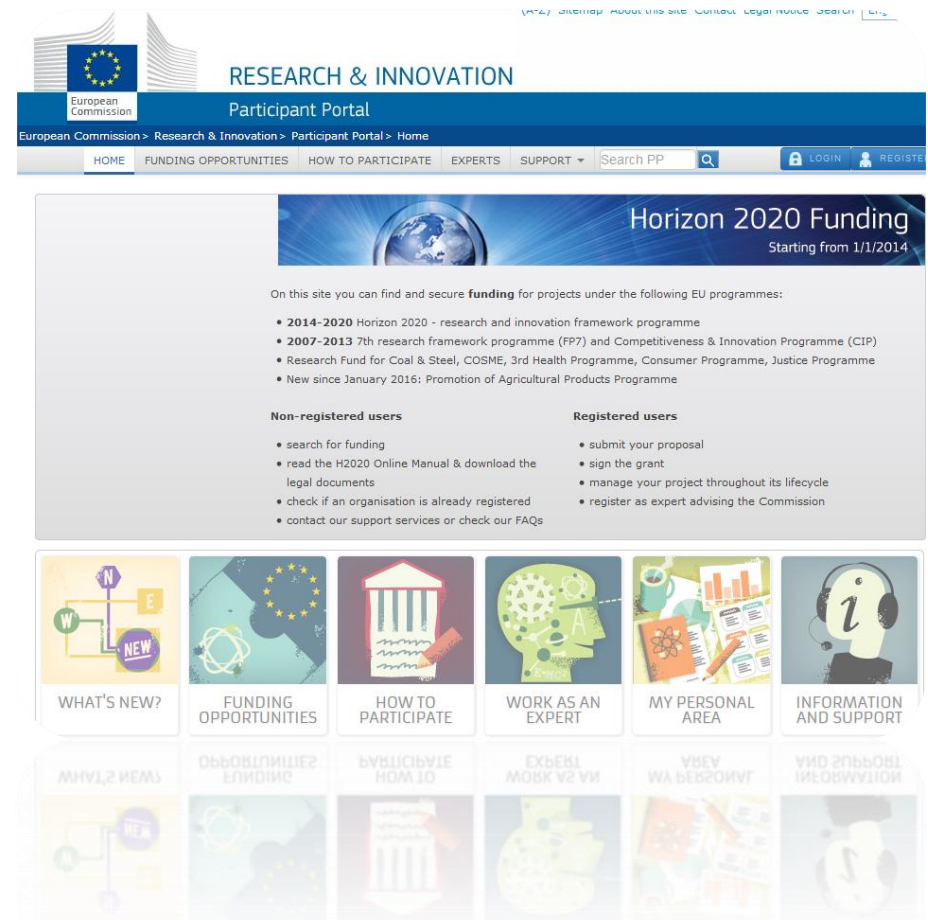
- **SMEInst-05**: Supporting innovative SMEs in the healthcare biotechnology sector - €115 million
  - a) Cell technologies in medical applications
    - 2016: 2 cut-offs in phase 1, 2 in phase 2
    - 2017: No phase 1, 4 cut-off in phase 2
  - b) Clinical research for the validation of biomarkers and/or diagnostic medical devices
    - 2016: closed
    - 2017: only 1<sup>st</sup> cut-off in phase 2
- **SMEInst-06**: Accelerating market introduction of ICT solutions for Health, Well-Being and Ageing Well - €35 million
  - All cut-off in phase 1 and 2 are open

# Fast Track to Innovation pilot

- Bottom-up – no topic
- Min. 3 and max. 5 partners per project
- Eligibility rule:
  - Either mini. 60% of the overall budget allocated to private organisations, **or**
  - Majority of private organisations in the consortium
- A proposal shall include a business plan
- Eligibility: Only EU-28 and Associated Countries and mini. 3 partners from 3 EU-28 or AC
- Max. €3 million per project, funding rate: 70%
- Last cut-off: 25 October 2016 (Budget: €30 m)

# Stay tuned

- [Horizon 2020 Societal Challenge 1 website](#)
- Participant portal: [All H2020 calls and topics](#)
- Search topics by keywords - [use the search engine of the Participant Portal](#)
- Find partners: register to [Fit for Health](#)
- Support & advice about Horizon 2020: [NCPs](#)



RESEARCH & INNOVATION  
Participant Portal

European Commission > Research & Innovation > Participant Portal > Home

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## Horizon 2020 Funding

Starting from 1/1/2014

On this site you can find and secure **funding** for projects under the following EU programmes:

- 2014-2020 Horizon 2020 - research and innovation framework programme
- 2007-2013 7th research framework programme (FP7) and Competitiveness & Innovation Programme (CIP)
- Research Fund for Coal & Steel, COSME, 3rd Health Programme, Consumer Programme, Justice Programme
- New since January 2016: Promotion of Agricultural Products Programme

**Non-registered users**

- search for funding
- read the H2020 Online Manual & download the legal documents
- check if an organisation is already registered
- contact our support services or check our FAQs

**Registered users**

- submit your proposal
- sign the grant
- manage your project throughout its lifecycle
- register as expert advising the Commission

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