















#### **About InnovFin**

- Joint initiative launched by the EIB Group (EIB and EIF) in cooperation with the EC under Horizon 2020
- Integrated and complementary financing tools and advisory services, covering value chain of research and innovation (R&I) to support investments in small and large enterprises
- Available across all eligible sectors under Horizon 2020, in EU member states and associated countries
- By 2020, InnovFin is expected to make over EUR 24bn of debt and equity financing available to innovative companies to support EUR 48bn of final R&I investments









### **InnovFin Product Overview**





100000			
SMEs			
Inno√Fin SME Guarantee			
Inno√Fin SME Venture Capital			
SMEs and small Mid-Caps < 500 Employees			
Intermediated SME/Mid-Cap Financing			

Midcaps	Large Caps	Thematic Finance
Inno√Fin MidCap Guarantee	Inno <b>√Fin</b> Large Projects	Inno√Fin Energy Demo Projects
Inno√Fin MidCap Growth Finance		Inno√Fin Infectious Diseases
Mid-Caps < 3,000 Employees	Large Caps Typically > 3,000 Employees	SPV, Mid-Caps and Large Caps
Intermediated and/or direct Corporate lending	Direct Corporate Lending	Project Finance and/or Direct Corporate Lending



direct products

indirect products









### Which projects can be supported?

Infectious diseases
Innovative

Vaccines, drugs

Medical and diagnostic devices
Incl. manufacturing plants

- Projects which have passed pre-clinical stage and for which clinical validation is needed for further development
- Loan: EUR 7.5m EUR 75m; EUR and local currency; Loan maturity of max 7 years; EIB finances up to 50% of project costs.
- Broad range of products standard debt instruments (i.e. senior, subordinated, and mezzanine) to risk sharing instruments (RSL) with forgiveness options
- Comprehensive due diligence including project due diligence (technical, financial, economic)
- EIB standard documentation
- Loan remuneration/potential upside in relation to level of risk taken





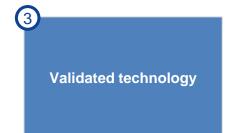




## Eligibility criteria (1/2)



- ✓ IDFF Borrower must be established and/or operating in one or several of the Member States and H2020 Associated Countries (Participating Country)
- ✓ As long as the condition above is fulfilled, the Project and/or the IP development (e.g., clinical trials can be undertaken outside a Participating Country)
- Innovativeness
- √ The project has proven market potential and/or public health impact
- ✓ Proceeds must be invested in producing or developing innovative products, processes and/or services in the field of infectious diseases



- √ The project must have gone successfully through the pre-clinical stage (compounds/vaccines)
- √ The project must be at pre-commercial stage (medical devices/diagnostics)

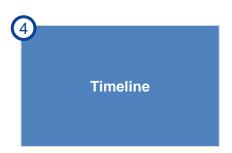








# Eligibility criteria (2/2)



✓ At the time the project is included under the facility, the projected start
of commercial operation of the product is expected to happen within a
period of maximum 4 years (not applicable in the case of RSL)



✓ Promoters must be willing to substantially co-fund the project with own funds









#### Status to date

### 46 proposals submitted since launch:

- 15 Vaccine
- o 16 Drugs
- 10 Devices
- 5 Other

#### Of these 46:

- 7 projects have been rejected
- 19 projects are on hold (note that these projects can be reactivated)
- 18 projects are under consideration
  - o 12 at first interaction currently established/early evaluation
  - 6 are in the process (at various stages)
- 2 projects have been signed so far